

HCI's Ironclad Partnership with a Leading University

A Case Study Showing Their Cardiac and Vascular Diagnostic Imaging Department Success Story.

Heart Care Imaging (HCI) has worked with a leading research university hospital system since 2002. Currently, we provide this university-based outpatient facility with a nuclear cardiology lab and 4 cardiac and vascular ultrasound labs. The healthcare professionals, employed by HCI include nuclear medicine technologists, registered nurses and dually credentialed cardiovascular sonographers. By providing a network of full time, part time and PRN professionals ***not one scan day has been missed in sixteen years***. Since this partnership began in 2002, the outpatient cardiology program has outgrown two separate facilities and now resides in a much larger multispecialty building.

When the relationship started in 2002, the universities nuclear cardiology program was under performing. In collaboration with the university, HCI quickly realized that the equipment needed to be upgraded and the personnel were not capable of providing the quality and volume necessary for a successful lab. We replaced the equipment and hired passionate professionals and motivated technologists to ensure both image quality and volume would improve. HCI also provided the support necessary for the university to have the lab accredited through IAC. In 2004, HCI started echo coverage with one full time technologist. Through our outreach efforts, a mobile echo route was added to support rural providers in the region. HCI's marketing efforts have also helped the program evolve from one echo lab to four echo/vascular labs with the latest equipment and scanning techniques. An additional lab will be added in FY 2019.

HCI's participation has resulted a world class cardiovascular imaging service that provides the best quality for physicians and patients while improving the bottom line.

HCI specializes in collaborative and innovative real-world solutions for each of our partners' unique obstacles to grow.

Key Stats

[Efficiency Scaled]
to produce solutions and success

Distinct Thriving Labs: **5** 

Diagnostic Scans **Bottom Line**

 **175%**
Average Per Year

 **\$99K**
Average Quarter

Key Services

- + Data Driven Responsible Growth
- + Multi-Lab Logistics
- + State of the Art Imaging Equipment
- + On & Off-Site Marketing
- + Lab Accreditation
- + Qualified Medical Professionals
- + Institutional, State & Federal Compliance
- + Expanding Diagnostic Services
- + Tenured Management Team

